



Kentucky Hospital Association

■ KHA Vision

KHA Vision Statement: "The Association will represent hospitals, related health care organizations, and integrated health care systems dedicated to sustaining and improving the health status of the citizens of Kentucky."

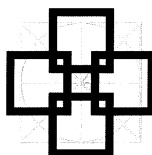
■ KHA Mission Statement

"To become an association that represents and serves hospitals, related health care organizations and integrated health care systems that are accountable to the community and oriented toward community health improvement. Where appropriate, the Association will seek to involve other health care facilities, physician groups and other medical professional corporations, health plans and other integrators."

■ Objectives

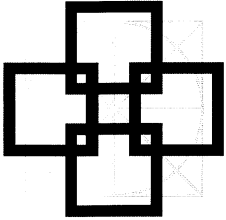
In asserting leadership and providing assistance to members, KHA:

- Represents and advocates the interest of hospitals in the development and implementation of health policies that enhance their ability to deliver health care services to their communities
- Provides services to hospitals that encourage and assist them in fulfilling their responsibilities in a cost-effective manner
- Establishes affiliations or joint ventures to augment and support the programs of the Kentucky Hospital Association and its subsidiaries



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KHA Committees and Forums

■ KHA Board of Trustees

The Kentucky Hospital Association is governed by a 21-member Board of Trustees. The composition includes 18 hospital chief executive officers (CEOs), a hospital trustee representative, a physician and the KHA President. Eight (8) CEOs are elected from their districts (2 from each of the KHA districts). Four (4) CEOs are elected at-large and may be nominated by their districts or individually. Other members include the Chair of the Board, Chair-elect, Immediate Past Chair, Treasurer, Legislative Committee Chair and AHA Delegates. The Board generally meets six times per year.

■ KHA Districts

Geographically, KHA is divided into four districts: Blue Grass, Cumberland, Ohio Valley and Twin Lakes. The districts meet twice annually for the purpose of updates on key KHA issues. At the February meeting, district officers are elected and nominations are considered for the KHA Board members. Each member is assigned to a district based on geographic location.

■ Certificate of Need Committee

The purpose of the CON Committee is to make recommendations on changes to the State Health Plan and Kentucky's CON laws. The Committee reviews requests for changes to the State Health Plan from other KHA committees and forums and makes recommendations to the KHA Board. The Committee is staffed by **Nancy Galvagni** and **Elizabeth Cobb**.

■ Strategic Planning Committee

The purpose of the Strategic Planning Committee is to annually review the Association's accomplishments and make recommendations to the KHA Board on the Association's strategic priorities for the upcoming year. The Committee is staffed by **Nancy Galvagni** and **Elizabeth Cobb**.

■ Legislative Committee

The purpose of the Legislative Committee is to assist the KHA staff in developing both state and federal legislative priorities and recommend those positions to the KHA Board. The Committee is staffed by **Sarah Nicholson**.

■ Statewide Data Committee

The purpose of the Statewide Data Committee is to assist KHA staff in analyzing and developing the KHA data collection program and recommend future data projects. The Committee is staffed by **Chuck Warnick**.

■ Patient Safety Committee

The purpose of the Patient Safety Committee is to improve care and patient safety in Kentucky hospitals by examining Kentucky's performance on the Agency for Healthcare Research and Quality (AHRQ) Patient Safety Indicators. The Committee is staffed by **Nancy Galvagni** and **Elizabeth Cobb**.

KHA Committees and Forums - continued

■ E-health Staff Advisory Committee

This is a statewide group of hospital Information Technology professionals, Chief Information Officers, and compliance officers who are called to assist KHA if issues come up that would require hospitals to comment or to recommend viewpoints and policy positions on e-health issues. The committee is staffed by **Nancy Galvagni** and **Paige Franklin**.

■ Effective Communication in Hospitals Steering Committee

This is a statewide group of individuals from KHA, the Office of Civil Rights, state and local government and hospital staff with an interest in assisting hospitals better communicate with Limited English Proficient/Sensory Impaired patients and their families. The committee is staffed by **Pam Mullaney**.

■ Medicaid Technical Advisory Committee

The purpose of the Medicaid Technical Advisory Committee is to assist and advise the Kentucky Department for Medicaid Services on proposed regulatory and policy changes and their effect on hospitals. The Committee is staffed by **Nancy Galvagni** and **Steve Miller**.

■ Emergency Preparedness Committee

The purpose of the Emergency Preparedness Committee is to improve the readiness of hospitals, related health care organizations and integrated health care systems to respond to a disaster or emergency. The Committee is staffed by **Dick Bartlett** and **Sharon Perkins**.

■ Small or Rural Hospital Forum

All acute care hospitals under 100 beds in rural areas are invited to participate on the Small or Rural Hospital Forum. The Forum meets quarterly and allows members to discuss topics specific to small and rural issues. The Forum is staffed by **Elizabeth Cobb**

■ Critical Access Hospital Forum

All hospitals with the federal designation of Critical Access Hospital (CAH) are invited to participate on this forum. The Forum provides an opportunity for discussion of topics specifically related to delivering care in a CAH. The Forum is staffed by **Elizabeth Cobb**

■ Rehabilitation Hospital Forum

The Rehabilitation Hospital Forum provides the opportunity for all free-standing rehabilitation hospitals and acute care hospitals with licensed units to discuss topics related to rehabilitation services. The Forum is staffed by **Steve Miller**.

■ Psychiatric and Chemical Dependency Hospital Forum

All freestanding psychiatric/chemical dependency hospitals and acute care hospitals with inpatient psychiatric/chemical dependency units are invited to participate on the Psychiatric and Chemical Dependency Hospital Forum. The Forum is staffed by **Steve Miller**.

■ Long-term Acute Care Hospital Forum

All freestanding LTACHs or LTACHs located within a host hospital are invited to participate on the LTACH Forum to discuss topics related to delivering care to individuals who are clinically complex and have multiple acute and chronic conditions. This Forum is staffed by **Elizabeth Cobb**.



KHA Government Relations Program

KHA operates federal and state advocacy programs by working to encourage and promote actions of the executive, legislative and judicial branches of government that will benefit hospitals, their patients and improve health service. Government relations involves representing interests to those who govern through communicating, educating and working to influence; it includes interpreting the laws and regulations of government for those whose interests are affected.

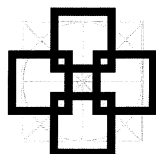
KHA policy is established by the Board of Trustees acting upon recommendations made by the Legislative Committee. KHA staff then works to influence legislation and regulations in accordance with such policies.

KHA legislative representation extends to all matters relating to hospitals or health care pending in both the House and the Senate of the Kentucky General Assembly as well as in standing, interim or special committees. Such advocacy consists of initiating meetings, developing legislative proposals and reports, fact gathering, attending hearings and presenting KHA positions through testimony, supporting evidence and arguments. In addition to the General Assembly, effective representation to executive officials is of vital importance because of the administration's power to develop, initiate, fund, influence or cancel programs, influence or veto legislation and influence policy through appointed employees.

KHA operates the Circle of Friends Political Action Committee (PAC), which makes contributions to legislative and judicial candidates that are supportive of hospitals.

KHA members are represented at the federal level through coordinated activities with the American Hospital Association (AHA). KHA stays in constant communication with the Kentucky U.S. congressional delegation and staff with frequent advocacy trips to Washington, D.C., and programs in each local congressional district in the state. KHA operates a joint fundraising political action committee (PAC) with the AHA — the AHAPAC that makes contributions to elect an effective congressional delegation.

The effectiveness of KHA government relations activities relies heavily upon the involvement of its membership. KHA legislative and advocacy programs are posted on the KHA Web site. KHA members are involved in advocacy by a grassroots political action program. Members of the hospital family can register for the grassroots program as well as contact their legislators via the Web site.



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Kentucky Hospital Research and Education Foundation (KHREF)

The Kentucky Hospital Research and Education Foundation, Inc. (KHREF) was established by KHA in 1968. It is a tax-exempt 501(c)3 entity and houses activities related to health care workforce expansion efforts and educational seminars for KHA members and administers several grants including the Hospital Preparedness Program, Small Hospital Improvement Program and State Rural Hospital Flexibility Program.

■ Hospital Preparedness

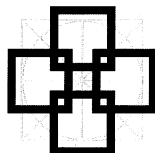
The Kentucky Hospital Association (KHA) administers Hospital Preparedness Program (HPP) funds for equipment, training and assistance to 14 regions. The regions are responsible for developing regional plans to respond to a chemical, biological, radiological, nuclear or explosive event that could create multiple casualties. KHA also administers HPP funds for statewide preparedness projects and establishment of regional stockpiles of pharmaceutical and personal protective equipment (PPE).

■ Center for Health Care Professions

The Center for Health Care Professions was established in 1998 to coordinate workforce development efforts throughout Kentucky. The Center is dedicated to ensuring that Kentucky's health care workforce has the knowledge, skills and numbers necessary to meet the health care needs of our communities. The Center primarily focuses on: the education and re-education of our health care workforce; the attraction and retention of practitioners to areas identified as experiencing a shortage; improving access to health care in rural and inner-city areas; and the promotion and recognition of health care practitioners and providers throughout the state.

■ Rural Hospital Flexibility Program

The Medicare Rural Hospital Flexibility Program (Flex Program) was authorized by the Balanced Budget Act of 1997 (BBA). The Flex Program was originally designed to provide support and funding to States for the designation of critical access hospitals (CAHs) in rural communities and the development of networks to improve access to care in these communities. Currently, program funding is used to support performance and quality improvement activities for CAHs and other small, rural hospitals. KHA partners with the Kentucky State Office of Rural Health, Kentucky's designated Flex Grant administrator, to provide education and other technical support to further the goals of the Grant.



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KHA Information and Data Services

The mission of the data services department is to share information and improve communication with KHA members. We are committed to providing KHA members with timely, accurate data and information.

■ KHA Data Program

The KHA data program is the single source of all payer Kentucky-specific inpatient and outpatient surgical data. Through this program your hospital has access to valuable information that will strategically position you to respond to the changing health care environment. Annual subscriptions to the database are available only to KHA members who are submitting data. KHA also has reciprocal data agreements with most bordering states.

The KHA Data Program can help your hospital with the following needs:

- Market Analysis
- Physician Practice Patterns
- Utilization Analysis
- Disease Trending
- Community Needs Analysis and
- Financial Management

■ Core Measures Vendor – KHA COMPdata

Hospitals in Kentucky can get a significantly discounted rate if they choose KHA COMPdata as their core measures vendor. Hospitals are required to use a measurement vendor to meet their reporting requirements. Measurement vendors must submit core measurement statistics to JCAHO each quarter. JCAHO will then calculate national standards and provide national standards for each measurement to vendors, to be shared with their hospital customers in comparative reports and graphs.

■ Wage and Salary Surveys

KHA has been conducting Management and Non-Management Wage and Salary surveys for its Kentucky hospital members since 1996. Human resource directors are surveyed about wage and salaries on over 220 hospital staff positions and over sixty management positions. Consolidated reports, which comply with federal anti-trust guidelines, are made available to participating hospitals the first week of April each year.

■ Patient Origin Reports

Each hospital receives a complimentary copy of this report annually which lists patient origin by facility, county and zip code.

■ Kentucky Hospital Analysis Reports

This report is published annually and compares a hospital's performance in relation to the statewide average based on the hospital's unique patient population for the fifteen (15) most common diagnosis related groups (MSDRGs) in Kentucky. For all 15 MSDRGs, hospital performance was measured on three factors — length of stay, charges and mortality rates.

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KHA Information and Data Services - continued

■ Kentucky Pricing Web Site

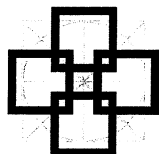
Kentucky hospitals continue their commitment to helping the public better understand the health care delivery system and cost of health care services through publication of the Kentucky Hospital Charge Report. The information on the pricing Web site is hospital-specific and includes for each MS DRG (Diagnosis Related Group): the number of cases each hospital treated, the median length of stay, median charges and the median age of patients.

■ Kentucky Quality Web Site

In 2006, hospitals released the AHRQ Inpatient Quality Indicators (IQIs) on the public area of the KHA Web site. This set of measures is nationally recognized and provides a perspective on hospital quality of care using hospital administrative data. This site also provides links to important quality information including CMS and JCAHO.

■ CEO ListServ

KHA provides a ListServ for Kentucky Hospital CEOs. This communication tool allows members to send suggestions or questions to a large number of people by only entering one address. Recipients can reply to the group, which allows information to be shared quickly.



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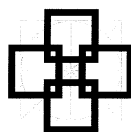
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KHA Web Site

KHA's Web site contains valuable information for members and the general public. Legislative contacts, scheduled meetings, KHA staff and hospital listings, related health care sites and bulletins are available to non-members. Members have password-protected access to policy papers, weekly *CEO Briefings*, advocacy bulletins with easy access to legislators and the latest information about health care with an area dedicated to Kentucky hospitals. The following site map provides an overview of what is available at www.kyha.com.

- **About KHA**
 - Staff directory
 - Map to KHA
- **Advocacy**
 - Contact your legislators
 - Follow Hot Bills
 - Calls to Action
- **Data and Information Services**
- **Education**
 - Calendar
 - *careLearning*
 - Health Care Terms and Abbreviations
- **Emergency Preparedness**
- **Hospital listings**
 - By map
 - By name
 - By specialty
- **Links**
- **Members Only Section**
 - Policy Issues
 - Legislative Priorities
 - Grant Information
 - Upcoming Meetings
 - Latest News
- **Patient Safety and Quality**



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KHA Solutions Group

Your First Call. Your Best Resource.

Since 1979, KHA Solutions Group has provided specialized services to hospitals, health care organizations and other industries. Our history of success reflects our belief that the best client relationships are built upon a foundation of professionalism, integrity and personal service.

Property and Casualty

- Hospital Professional Liability
- Workers' Compensation — Fully insured and self-funded
- Third Party Claims Administration
- Risk Management and Loss Control Services
- Directors and Officers
- Employment Practices
- Crime and Fidelity
- Property and Auto
- Physician Malpractice

Workers' Compensation - Managed Care and Provider Network

- Preferred Provider Network
- Customized Plans
- Medical Case Management
- Utilization Review
- Medical Bill Repricing and Auditing
- 24-Hour Claims Reporting
- Online Claims Review and Reports
- Physician Review
- Peer Review

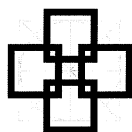
Life and Health

- Fully Insured Medical Plans
- HRA, HAS, VEBA and Cafeteria Plan Administration
- Executive Plans: Leveraged Bonus Programs, Disability, Long-Term Care
- Retiree Medical Plans
- High Yield Investment Options for Foundations
- Voluntary Employee Benefits — life, disability, vision, dental, supplemental medical
- Limited Medical Plans for Part-Time Employees
- Long-Term Care
- Self-Funded Medical Trust

Affinity Partner Program

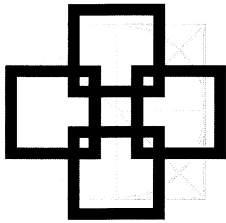
- Group Purchasing & Supply Chain Technology
- Capital Equipment Purchasing
- Energy Procurement
- Revenue Cycle Technologies
- Staff Scheduling, Shift Management & Agency Management
- Medical Staff Management

KHA Solutions Group is a wholly owned subsidiary of the Kentucky Hospital Association.



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KHA - Staff Services

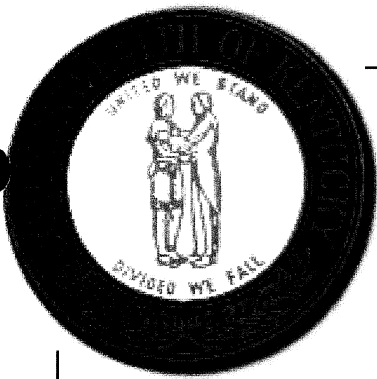
Auxiliaries/Volunteers	Carol Walters
Board of Trustees	Mike Rust
Certificate of Need	Nancy Galvagni
	Elizabeth Cobb
Committees/Forums	Elizabeth Cobb
Convention/Seminars	Carol Walters
Critical Access Hospitals	Elizabeth Cobb
Data	Chuck Warnick
Dues	Carol Walters
Emergency Preparedness	Dick Bartlett
Finance/Reimbursement	Steve Miller
Government Relations	Sarah Nicholson
Health Care Policy	Nancy Galvagni
Joint Commission	Kim Dees
Legal	Brian Brezosky
Licensure Boards	Kim Dees
Media Relations	Mike Rust
Medicare/Medicaid	Nancy Galvagni
	Steve Miller
Membership Services	Pam Mullaney
Patient Safety/Quality	Nancy Galvagni
	Elizabeth Cobb
Political Action	Steve Miller
Publications	Ginger Lamm
Psychiatric Services	Steve Miller
Regulations	Nancy Galvagni
Rehabilitation Services	Steve Miller
Salary Information	Paige Franklin
Small and Rural	Elizabeth Cobb
Web site	Ginger Lamm
Workforce	Kim Dees

KHA Solutions Group - Staff Services

KHA Solutions Group	Brian Brezosky
Affinity Partner Program	Chris Giese
Life and Health	Judith Champ
Managed Care and Provider Network	Kelly Reynolds
Property and Casualty	Chris Giese
Risk Management	Darrell Trent
Workers' Compensation	Kelly Reynolds

Kentucky Hospital Association
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2501 Nelson Miller Parkway
Louisville, Kentucky 40253-6629

502-426-6220
800-945-4542
Fax: 502-426-6226
www.kyha.com



Kentucky Health Care Directory

■ Cabinet for Health and Family Services (CHFS)

Janie Miller
Secretary
275 E. Main Street, 5W-A
Frankfort, KY 40621
502-564-7042
Fax: 502-564-7091

Executive Management Team

Steve Nunn, Deputy Secretary

Undersecretaries

William D. Hacker, MD, FAAAP, CPE
Acting Undersecretary for
Health CHFS
502-564-3970
Fax: 502-564-3866

■ Office of the Inspector General

Sadiqa N. Reynolds
Inspector General
Cabinet for Health and Family
Services
502-564-2888
Fax: 502-564-3866

■ Office of Health Policy

Carrie Banahan, Executive Director
275 East Main Street, 4W-E
Frankfort, KY 40621
502-564-9592
Fax: 502-564-0302

■ Certificate of Need

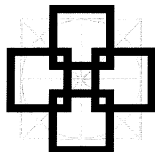
Shane O'Donley, Division Director
275 E. Main St., 4W-E
Frankfort, KY 40621
502-564-9589
Fax: 502-564-0302

■ Medicaid Services

Commissioner - **Betsy Johnson**
275 E. Main St.
Frankfort, KY 40621
502-564-4321

■ Department for Public Health

William D. Hacker, MD, FAAP, CPE
Commissioner
275 East Main Street
Frankfort, KY 40621
502-564-3970



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