

FOR-PROFIT CORPORATE ACTIVITIES *continued from previous page*

MEDICAL ALLIANCE INSURANCE COMPANY (MAIC)

MAIC is a licensed Illinois insurance company which has been writing physician professional liability insurance since 2004.
Service

Physician Professional Liability Insurance

HEALTHCARE ASSOCIATES CREDIT UNION (HACU)

HACU is a not-for-profit, full-service financial institution begun by the Association in 1980 but now fully owned by its members. Membership is open to all individuals who work for IHA member hospitals. For more information, call 630.276.5555 or go to www.hacu.org.



Discover the Resources

Information for Illinois Health Leaders



Illinois Hospital Association
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630.276.5400
www.ihatoday.org

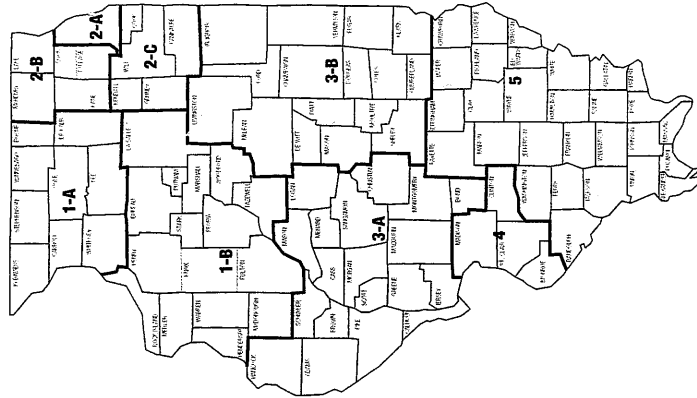
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Illinois Hospital Association
www.ihatoday.org

We've prepared this brochure to give you a quick introduction to IHA, how you can participate, and the resources we provide. For additional information, please contact Gail Story in IHA's Executive Office at **630.276.5708** or **gstory@ihastaff.org**.

YOUR PERSONAL LINKS TO IHA

IHA has divided the state into nine regions as a way of promoting member involvement and geographic balance in the Association's governance, policy development and advocacy. Your regional representative will provide you with information pertaining to the members and staff who serve as your personal links to IHA. Please don't hesitate to call on them with your concerns.



Your hospital is in IHA Region _____

Your regional president is _____

Your regional trustee is _____

Your IHA regional representative is _____

Your U.S. Representative is _____

Your State Senator is _____

Your State Representative is _____

ABOUT THE ASSOCIATION

The Illinois Hospital Association, with offices in Naperville and Springfield, represents approximately 200 hospitals and health systems as they serve their patients and communities. Our members range from the teaching hospitals that train tomorrow's doctors and nurses, to community hospitals that transform advances in medicine and technology into better lives for patients, to rural facilities that bring high-quality patient care to the less populated areas of our state, to specialty institutions that care for patients in need of behavioral health, long-term care or rehabilitation services.

Since IHA was formed in 1923, it has worked to strengthen and unite hospitals and to make high-quality, affordable health care available to all Illinoisans. Toward this end, we work to ensure that adequate resources are available for our state's health care delivery system. With health care delivery going through radical changes, this goal is more important than ever.

MISSION STATEMENT

To advocate for and support hospitals and health systems as they serve their patients and communities.

VISION STATEMENT

Illinois hospitals consider Association membership essential to their ability to fulfill their missions.

GOVERNANCE AND POLICY DEVELOPMENT

The Board of Trustees is the Association's ultimate policymaking body. The Board is made up of 29 trustees, including 14 at-large trustees elected by the Association's voting members, 9 regional trustees elected by the regions, 5 elected officers (chairman, chairman-elect, immediate past chairman, treasurer, and secretary), and the Association's president ex officio. Constituency sections, councils and ad hoc task forces provide opportunities for members to participate in the Association's policy development process.

POLICY AND ADVOCACY COUNCILS

The "heavy lifting" of developing Association policy and advocating for its implementation is done by two councils. The Policy Council develops, prioritizes and recommends policy positions to the Board of Trustees. The Advocacy Council develops strategies for advocating policy positions adopted by the Board. It also monitors and makes recommendations to the Board to ensure that the Association's advocacy activities—lobbying, public and media relations, grassroots campaigns, and litigation—are coordinated and effective.

AD HOC TASK FORCES

The chairman of each council may appoint ad hoc task forces to analyze specific issues and make recommendations to the council.

CONSTITUENCY SECTIONS

The constituency sections are made up of individuals, organizations and units of organizations that share common characteristics or interests. They reflect the diversification of hospital services as hospitals increasingly devote more resources to the continuum of care. Member services include: advocacy and representation with the legislature, regulatory agencies, third-party payers, and accrediting bodies; data resources; educational programs; and communications materials. The Policy and Advocacy Councils may also ask the constituency sections to analyze specific issues and make recommendations.

IHA's constituency sections are listed below. Your hospital is automatically a member of the constituency sections that represent the services your facility offers.

- Behavioral Health
- Disproportionate-Share Hospitals (DSH)
- Post-Acute Care
- Small & Rural Hospitals
- Investor-Owned Hospitals
- Volunteers

OPPORTUNITIES FOR PARTICIPATION

SERVICE ON MEMBER GROUPS

Every year you will be asked to indicate whether you or members of your management team would be willing to serve on various IHA member groups, including the Policy Council, the Advocacy Council, the Strategic Planning Committee, and the constituency section steering committees. These expressions of interest are taken into account when appointments are made.

GRASSROOTS ADVOCACY

Advocating for your interests—in the legislature, before regulatory agencies, and in the courts—is IHA's number-one job. When the Illinois General Assembly or the U.S. Congress is in session, we will ask you to help us persuade your legislators to support or oppose specific legislative proposals. We'll help you make the case by providing institution-specific information on the impact of the proposal, talking points and other useful materials.

IHA PAC

IHA PAC, the Association's political action committee, is one of the strongest and most important weapons in our advocacy arsenal. We work to give hospitals and health systems, along with the patients and communities they serve, a strong voice in the political process, both in Springfield and Washington, D.C. Your gift to IHA PAC works to strengthen the combined voice of Illinois hospitals and benefits everyone who depends on them. Hospital communities and individuals who have taken leadership positions in supporting IHA PAC are recognized through the Honor Roll (for hospitals) and giving clubs (for individuals).

AHA ANNUAL MEMBERSHIP MEETING

The AHA Annual Membership Meeting in Washington, D.C., is an important opportunity to communicate your concerns to your members of Congress. IHA coordinates the participation of Illinois hospitals at the meeting, sponsoring a legislative briefing and a variety of social events and networking opportunities.

IHA LEADERSHIP SUMMIT

The voting members of the Association meet annually at the Leadership Summit to elect officers and at-large trustees, elect Illinois representatives to the American Hospital Association's House of Delegates, and take any other actions reserved for the members, such as approving bylaws and amendments. Typically held in September, the summit offers exceptional educational opportunities and high-level, topical presentations by nationally-known speakers for your senior leaders. A wide range of recreational and networking opportunities complete this outstanding event.

REGIONAL MEETINGS

Regions meet regularly to elect regional officers and to consider issues affecting members. The regional trustee elected by each region is responsible for providing regional input to the deliberations of the Board of Trustees. The Policy and Advocacy Councils may also ask the regions to analyze specific issues and make recommendations.

SMALL & RURAL HOSPITALS CONSTITUENCY SECTION ANNUAL MEETING

The Annual Meeting of the Small & Rural Hospitals Constituency Section, held in June, provides an opportunity for the leaders of these facilities to gather and share common goals, discuss future developments, and participate in timely educational sessions. Recreational and networking opportunities are available as well. Leaders of larger hospitals and systems also are welcome to attend.

CONSTITUENCY SECTION MEETINGS

IHA's constituency sections keep section members abreast of important issues and trends through educational programs offered for a modest fee.

RESOURCES

COMPDATA

The most comprehensive source of comparative health information in Illinois, COMPdata provides timely information for market analysis, clinical improvement efforts, strategic planning, financial risk assessments, physician recruitment and retention, and service and product line management. COMPdata is readily available through direct on-line access or indirectly through special customized reports. In addition to meeting your internal analysis needs, COMPdata is an approved vendor for the Centers for Medicare and Medicaid Services (CMS) and The Joint Commission on performance measurements. COMPdata also serves as the data collection resource for several agencies in other states.

RESOURCE DIRECTORY

The IHA Resource Directory offers current and concise information on member institutions, their administrators and department heads. Also featured are member health care networks, with key personnel, affiliated hospitals, and other entities; and a buyer's guide listing suppliers of products and services who want to do business with you.

CEO MEMOS

You will receive timely updates, on an "as needed" basis, with information and analysis of the impact of new legislation, regulations, and court decisions, among other issues.

EDUCATIONAL PROGRAMS

The Illinois Hospital Association makes numerous educational programs available to its members. Members may also participate in *careLearning*, an Internet-based learning system, available at www.carelearning.com.

The Illinois Hospital Research and Educational Foundation (IHREF), a subsidiary of IHA, also sponsors numerous educational opportunities for hospitals in Illinois, including Health E Gateway, a web-based solution for the secure exchange of information, including protected health information. IHREF also offers Webinars, short (1-2 hours in length), live, interactive presentations using the Internet and telephone conferencing lines.

WEB SITE

IHA's Web site, www.ihatoday.org, offers a comprehensive, highly-respected legislative and educational resource for key leaders at member hospitals. Explore our Web site to access timely updates and advocacy alerts on state and federal issues, review reliable, fully-researched information on potential and enacted legislation, discover facts about Illinois hospitals and evaluate upcoming educational meetings and events. Links, resources and IHA staff contacts are available through the Web site to assist you.

PUBLICATIONS

IHA e-Update, sent via e-mail to members every Friday, includes the *Reporter*, a concise summary of the week's key legislative developments, significant studies and other hospital-related news by IHA's knowledgeable staff and policy experts. IHA e-Update also includes "This Week's Mail," convenient links to important member communications and the IHA web site. The all-in-one electronic format is accessible, convenient and also may easily be forwarded to your colleagues. IHA also publishes a yearly Legislative Report, Annual Report to members, and Community Benefits publication highlighting member achievements each year.

FOR-PROFIT CORPORATE ACTIVITIES

ASSOCIATION VENTURE CORPORATION (AVC)

AVC, a wholly owned subsidiary of the Illinois Hospital Association (IHA), continues to enhance the success of its clients by offering a portfolio of innovative solutions that meet their business and financial needs. AVC's competitive services strengthen the value of IHA membership while helping to secure IHA's financial future.

ASSOCIATION MANAGEMENT RESOURCES (AMR)

AMR was created in 1979 to provide cost-effective, high quality insurance and service programs to Illinois hospitals, including:

Insurance Brokerage

- Illinois Provider Trust
- Illinois Compensation Trust
- Professional Liability Excess Coverage
- Workers' Compensation Specific and Aggregate Excess Coverage
- Directors and Officers Liability Coverage
- Employment Practices Liability Coverage
- Fiduciary Liability Coverage
- Commercial Crime
- Kidnap / Ransom / Extortion Coverage
- Managed Care Errors and Omissions Coverage
- Workers' Compensation Self Insurance and other bonds
- Property Coverage
- Cyber Liability Insurance

Illinois Purchasing Collaborative (IPC)

IPC is an innovative group purchasing program designed to reduce health care supply chain expenses through:

- Member collaboration
- Volume aggregation
- Industry-leading contract pricing
- Custom contracting
- Technology solutions

ILLINOIS RISK MANAGEMENT SERVICES (IRMS)

IRMS was incorporated in 1979 to provide a broad range of risk management services to members. In addition to the services listed below, it manages, pursuant to management contracts, the Illinois Provider Trust (IPT) and Illinois Compensation Trust (ICT). These Trusts are innovative risk sharing programs exclusively for charitable Illinois hospitals.

Services

- Hospital Professional/General Liability Claims and Risk Management Services
- Workers' Compensation Claims and Loss Control Services
- Group Unemployment Services
- Property and Casualty Actuarial Services

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