Association Expenses --2012 Updates/2015 Updates

| States | Total expenses | Total compensation \& benefits | Office operations (rent, utilities, supplies, printing, etc.) | Staff travel (including cars/car allowances) | Conferences and meetings (for members) | Board expenses (travel, conferences, governance, etc.) | Other Committee Expenses | Staff conferences, professional dues, continuing education, etc. | Support to other organizations | Outside Contractors | Publications | Subscription s | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | 1,868,083 | 727,395 | 165,495 | 94,446 | 194,068 | 40,044 | 10,389 | 131,487 | 1,376 |  | 18,408 |  | 2,816,916 |
| Arizona | 5,945,000 | 2,824,000 | 514,000 | 62,000 | 92,000 | 51,000 |  |  |  |  |  |  | 2,164,000 |
| California | 28,107,000 | 11,774,000 | 3,200,000 | 529,000 | 874,000 | 286,000 | 46,000 | 268,000 | 4,669,000 |  | n/a |  | 2,573,000 |
| Colorado | 6,905,000 | 4,571,000 | 969,000 | 172,000 | 51,000 | 6,000 | 0 | 13,000 | 33,000 | 1,081,000 | 0 | 7,000 | 2,000 |
| Delaware FY 2011 | 687,238 | 645,136 | 38,870 | 21,368 | 8,271 | 4,622 | 1,063 | 4,331 | 305 |  | 2,544 |  | 3,612 |
| Florida | 12,085,000 | 7,973,000 | 937,000 | 256,000 | 801,000 |  | 30,000 | 12,400 | 135,000 |  | 44,000 |  | 655,000 |
| Georgia | 26,525,000 | 7,418,000 | 2,177,000 | 252,000 | 1,820,000 | 125,000 |  |  | 22,000 | 228,000 | 25,000 | 74,000 | 14,384,000 |
| Hawaii | 3,151,000 | 2,140,000 | 379,000 | 59,000 | 85,000 | 7,000 | 0 | 19,000 | 0 | 449,000 | 0 | 0 | 13,000 (investment and credit card fees) |
| Illinois | 31,273,000 | 20,411,000 | 3,160,000 | 608,000 | 1,214,000 | 60,000 |  | 245,000 |  | 4,277,000 | 160,000 | 48,000 | 1,019,000 (Bad debt; PAC; other |
| Indiana | 8,400,000 | 3,639,000 | 462,000 | 132,000 | 508,000 | 110,000 | 71,000 | 49,000 | 30,000 | 1,583,000 |  | 23,000 | 1,793,000 |
| Kansas | 4,360,000 | 2,152,000 | 759,000 | 157,000 | 343,000 | 34,000 | 94,000 | 37,000 | 0 | 469,000 | 13,000 | 14,000 | 288,000 Data |
| Kentucky | 4,339,000 | 2,876,000 | 271,000 | 79,000 | 215,000 | 71,000 | included in Board expenses | 12,000 | 44,000 |  | 10,000 |  | 313,000 |
| Louisiana | 5,214,996 | 2,880,232 | 290,055 | 142,184 | 459,230 | 17,083 | 18,090 | 50,708 | 738,739 |  | 30,265 |  | 265,043 |
| Maine | 2,807,000 | 1,815,000 | 402,000 | 20,222 | 302,000 | 30,000 | 19,000 | 14,000 | 0 | 150,000 | 18,000 | 12,000 | 25,000 Bad debt |
| Maryland | 16,977,000 | 11,319,600 | 1,135,500 | 187,500 | 164,500 | 10,000 | 10,500 | 275,000 | 333,000 |  | 1,200 |  | 2,408,700 |
| Massachusetts | 11,249,000 | 6,682,000 | 948,000 | 107,000 | 336,000 | n/a | n/a | 44,000 | 82,000 |  | 70,000 |  | 1,760,000 |
| Michigan | 9,919,000 | 6,418,000 | 36,526 | 799,000 |  |  |  |  | 84,000 |  | 122,000 |  | 352,000 |
| Minnesota | 6,279,787 | 410,000 | 50,346 | 77,116 |  |  | 85,053 | 77,116 | 10,000 |  | 20,420 |  | 292,717 |
| Missouri | 11,915,000 | 5,789,000 | 527,000 | 428,000 | 457,000 | 79,000 | 1,284,000 | 11,000 | 2,967,000 |  | 48,000 |  | 63,000 |
| Montana |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nebraska | 2,346,000 | 1,519,000 | 308,000 | 4,600 |  | 6,000 | 400 | 24,000 |  |  |  |  | 430,000 |
| Nevada | 4,096,030 | 1,531,880 | 74,527 | 102,459 | 96,694 | 1,608 |  | 9,562 | 10,000 | 87,127 | 5,068 | 1,435 | $9,543,598$ <br> Subsidiary/grant <br> expenses <br> 2 |
| New Hampshire | 1,671,000 | 1,226,000 | 77,300 | 36,000 |  |  |  | 8,300 |  |  |  |  | 229,900 |
| New Jersey | 8,851,000 | 5,360,000 | 354,000 | 62,000 | 305,000 | 20,505 | 45,000 | 40,000 | 200,000 | 1,483,000 |  | 6,000 | 1,041,000 |
| New Mexico | 1,634,000 | 642,000 | 496,000 | 36,000 | 104,000 | 1,000 |  |  | 2,000 | 351,000 |  | 2,000 |  |
| New York | 22,718,000 | 14,380,000 | 3,280,000 | 571,000 | 964,000 |  | 110,000 | 224,000 | 189,000 |  | 166,000 |  | 722,000 |
| North Dakota | 4,086,000 | 1,459,000 | 166,000 | 28,000 | 32,000 | 12,000 |  |  | 1,190,000 | 66,000 | 19,000 | 21,000 | 1,093,000 |
| Ohio | 10,236,884 | 6,526,343 | 43,227 | 188,208 | 359,313 | 114,810 | 76,439 | 76,849 | 0 | 1,748,351 | 0 | 62,551 | 647,723 Depreciation |
| Oklahoma | 3,637,000 | 1,908,000 | 474,000 | 34,000 | 555,000 | 64,000 | 8,000 | 78,000 | 397,000 |  | operations) |  | 1,600 |
| Pennsylvania | 14,176,386 | 8,550,638 | 1,982,063 | 222,494 | 240,984 | 69,743 | 27,132 | 28,129 | 278,975 | 2,523,028 | 0 | 49,854 | 203,346 |
| Rhode Island | 1,468,000 | 1,014,000 | 137,000 | 22,000 | 11,000 |  |  | 35,000 |  | 45,000 | 6,000 | 4,000 | 194,000 |
| South Carolina | 12,302,000 | 6,396,000 | 380,000 | 124,000 | 648,000 | 25,000 | 55,000 | 45,000 | 0 | 0 | 4,000 | 0 | $\begin{array}{c\|} 303,000 \\ \text { Depreciation; other } \end{array}$ |
| South Dakota | 3,184,888 | 1,784,402 | 176,012 | 11,992 | 158,660 | 52,132 | 52,028 | 56,931 | 1,000 | 563,650 | 4,515 | 3,015 | 321,151 |
| Tennessee | 16,228,000 | 7,064,000 | 1,212,000 | 228,000 | 483,000 | 114,000 | 80,000 | 80,000 | 237,000 | 1,146,000 | 0 | 30,000 | 5,584,000 |
| Texas | 13,600,000 | 6,213,000 | 2,490,000 | 194,000 | 256,000 | 128,000 |  | 95,000 | 557,000 | 546,000 | 94,000 | 63,000 | $\begin{gathered} \hline \text { 2,294,000 Data } \\ \text { analytics } \\ \hline \end{gathered}$ |
| Utah | 1,948,000 | 1,372,000 | 207,000 | 26,000 | 81,000 | 64,000 | 86,000 | 21,000 | 33,000 | 58,000 |  |  |  |
| Washington | 12,300,000 | 4,400,000 |  | 100,000 |  |  |  |  | 300,000 |  |  |  |  |
| West Virginia | 6,449,738 | 3,425,370 | 393,559 | 193,863 | 130,793 | 51,621 | 0 | 29,804 | 821,598 | 1,145,110 | 15,024 | 2,723 | 240,273 |
| Wisconsin | 7,540,438 | 3,229,742 | 398,865 | 110,732 | 359,885 | 72,404 | 10,736 | 60,832 | 349,108 | 613,073 | 24,591 | 40,637 | 2,269,833 |
| Wyoming | 1,039,000 | 434,000 | 103,000 | 53,000 | 61,000 | 7,000 |  |  |  |  |  |  | 281,000 |

