

**Trade Show and Exhibitor Information**  
*2015 Updates*

State Association	Annual Membership Meeting Month	Trade Show (Y/N)	Approximate Number of Exhibitors	Exhibitor Charges	Examples of Types of Exhibitors	Outsourcing for Meeting Functions	
						Yes	No
California		N				Yes	No
<b>Colorado</b>	<b>September</b>	<b>Y</b>	<b>100</b>	<b>Varies from \$950 to \$1450</b>	<b>Consulting Firms; Law Firms; Insurers/MCOs; Rx Companies; Medical Device Companies; Health Care Providers; Health Care Organizations; Consumer Organizations</b>		<b>x</b>
Delaware							
Florida	October	N					
<b>Georgia</b>	<b>February</b>	<b>N</b>					<b>x</b>
<b>Hawaii</b>	<b>July</b>	<b>N</b>			<b>Consulting Firms; Insurers/MCOs; Health Care Providers; Health Care Organizations; Engineers, Architects</b>		
Illinois	September	N					x
<b>Indiana</b>	<b>October</b>	<b>N</b>					
Kansas	November	Y	200	\$750 before Sept 1; \$850 after Sept 1	Consulting Firms; Law Firms; Insurers/MCOs; Rx Companies; Medical Device Companies; Health Care Providers; Health Care Organizations		x
Kentucky	May	N					x
Louisiana	July	N					x
Maine	June	N				Site Selection; RFPs/contract preparation	x
Maryland	June	N				Registration and Gold Outing	
Massachusetts	June	N					
Michigan	June						x
Minnesota	September	N					x
Mississippi	June	N					x

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Missouri	November	Y	190	\$850; Sponsorship ranges from \$3000-\$10,000	Consulting Firms; Law Firms; Insurers/MCOs; Rx Companies; Medical Device Companies; Health Care Providers; Health Care Organizations	Trade show prep, shipping and show-related requests.	
Nebraska	October	Y	90	\$900	Consulting Firms; Law Firms; Insurers/MCOs; Medical Device Companies; Health Care Providers; Health Care Organizations; Architects		
Nevada	September	Y	15	\$2,000	Consulting Firms; Medical Device Companies; Health Care Organizations; Architects; Financial/Reimbursement Services; Workforce Recruiters; Construction Companies	Housing	x
New Hampshire	September	N					
New Jersey	January	N					x
<b>New Mexico</b>	<b>September</b>	<b>Yes</b>	<b>15</b>	<b>\$3,000</b>	<b>Consulting Firms; Insurers/MCOs; Health Care Providers; Health Care Organizations</b>		<b>x</b>
North Dakota Healthcare Association	September	N					
<b>Ohio</b>	<b>June</b>	<b>Y</b>	<b>68</b>	<b>\$6000 for membership in association which includes exhibit fee</b>	<b>Consulting Firms; Insurers/MCOs; Construction; Physician Recruitment Firms; Medical Liability Insurers; Accounting Firms</b>	<b>Production and staging for major events at annual meeting</b>	<b>x</b>
Oklahoma	November	Y	165	\$825-\$925	Consulting Firms; Law Firms; Insurers/MCOs; Medical Device Companies; Health Care Providers; Health Care Organizations; Consumer Organizations		
<b>Rhode Island</b>	<b>October</b>	<b>N</b>	<b>N/A</b>	<b>N/A</b>			

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Oregon	July	N					x
Pennsylvania	October	N					x
<b>South Carolina</b>	<b>January</b>	<b>Sometimes</b>	<b>35</b>	<b>\$1000 w/Corp discount</b>	<b>Consulting Firms; Medical Device Providers; Health Care Providers; Health Care Organizations</b>	<b>x</b>	
South Dakota Association of Healthcare Organizations	September	Y	70	\$700	Consulting Firms; Medical Device Companies; Architects		x
Tennessee	October	Y	200	\$850	Consulting Firms; Law Firms; Insurers/MCOs; Medical Device Companies; Health Care Providers; Health Care Organizations; Consumer Organizations; Construction; Architects; Information Technology; Document Management	Trade show and exhibitor set up	x
Texas	February	Y	100	\$3000-\$5000	Consulting Firms; Law Firms; Insurers/MCOs; Medical Device Companies; Health Care Providers; Health Care Organizations; Consumer Organizations		
<b>Vermont</b>	<b>September</b>	<b>N</b>	<b>20</b>	<b>Nothing</b>	<b>Consulting Firms, Law Firms, Health Care Organizations</b>		
Virginia	November	Y	10				x
West Virginia	September	N					
Washington	October	N					
Wisconsin	September	Y	40	0-\$2000 depending on Corporate Membership Level	Consulting Firms; Law Firms; Insurers/MCOs; Medical Device Companies; Consumer Organizations		x
Wyoming	October	Y	40	\$525	Consulting Firms; Insurers/MCOs; Medical Device Companies; Health Care Providers; Health Care Organizations		x