| State       Purchasing or Affinity<br>(programs for Weinberger       Colume of Market of Weinberger       Colume of Market of Weinberger       Output of Market of Weinberger       Utilities       Utilities         Versormation of Market of Market of Meinberger       X <th></th> <th colspan="9"></th>   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
|---|--------------|--------------|-------------|---------------|------------|-------------|--------|--------------------|------------|----------------|-----------|-------------|---------------|----------|--------------|--------------|-----------|
| New Part Part Part Part Part Part Part Part   |              | Fee-for-Serv | ice, Group  | Consulting or | Contract   | Credit/Debt | Cradit | Data Collection or | Education/ | Einancial Mamt | Group     | Group       | Information   |          | Personnel or | Transparency |           |
| New Part Part Part Part Part Part Part Part   | State        | Purchasing   | or Affinity |               | Management | Collections | Union  | Reports            | Training   | Services       | Insurance | Purchasing  | Technology or | Services |              | Websites     | Utilities |
| New Part Part Part Part Part Part Part Part   |              | Programs for | r Members   | LODDying      | Management | Collections | Offion | Керонз             | Training   | Gervices       | Insulance | ruicitasing | Services      | Gervices | Recruitment  | Websiles     |           |
| constant   |              | Yes          | No          | х             |            |             |        | Х                  | х          |                | х         |             |               | х        | х            |              |           |
| bit       bit <td>California</td> <td>х</td> <td></td> <td>х</td> <td></td> <td>х</td> <td></td> <td>х</td> <td></td> <td>х</td> <td>х</td> <td></td> <td>x</td> <td></td> <td>х</td> <td></td> <td></td>   | California   | х            |             | х             |            | х           |        | х                  |            | х              | х         |             | x             |          | х            |              |           |
| Image   Image <   | Colorado     | x            |             | x             |            | x           |        | x                  | x          | x              | X         | x           | x             |          | x            |              | x         |
| Image   Image <   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image   Image <   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image   Image <   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image   Image <   | Delevere     |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image   |              |              |             | X             | X          |             |        |                    | X          |                | X         |             | X             | v        | X            |              | ×         |
| NameNa  | FIOTIDA      | X            |             | X             | X          |             |        | x                  | X          |                | X         |             | x             | X        | X            |              | x         |
| Inclusion   N   Inclusion   N   Inclusion   N <   | Georgia      | х            |             |               |            |             | х      |                    |            |                | х         |             | х             |          |              |              | х         |
| Inclusion   N   Inclusion   N   Inclusion   N <   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image: Appendix and a set of the sector o | Hawaii       | x            |             |               |            |             |        |                    |            |                |           | x           |               |          |              |              |           |
| Image: Appendix and a set of the sector o |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Genesal<br>Genesal<br>Genesal<br>ConstraintsXX </td <td>Illinois</td> <td>x</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>x</td> <td>X</td> <td></td> <td></td> <td>x</td> <td></td> <td></td> <td></td> <td></td> <td></td>   | Illinois     | x            |             |               |            |             |        | x                  | X          |                |           | x           |               |          |              |              |           |
| Genesal<br>Genesal<br>Genesal<br>ConstraintsXX </td <td></td>   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Gendery<br>AussianXKK<  |              | X            |             |               |            | X           |        |                    |            | X              |           | X           |               |          | X            | X            | X         |
| summer   |              | х            |             |               |            |             |        |                    |            | х              | х         | х           | х             |          | х            |              |           |
| Normalization   Norm  |              | х            |             |               |            |             |        | х                  | х          |                |           |             | х             | х        |              |              |           |
| MarylandXIII<   | Louisiana    | х            |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| MarylandXIII<   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| MarylandXIII<   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| MarylandXIII<   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| MarylandXIII<   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| MarylandXIII<   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Value Approximate<br>Value   | Maine        |              | X           |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| WeichigateImage <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>х</td> <td>х</td> <td></td> <td>х</td> <td></td> <td></td> <td></td> <td>х</td> <td>х</td> <td></td>   |              |              |             |               |            |             |        | х                  | х          |                | х         |             |               |          | х            | х            |           |
| VinnesstaImage: series of the ser         |              | х            |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image: series of the series |              |              | х           |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image: series of the series | Minnesota    |              |             |               |            |             |        |                    |            | х              |           | х           |               |          | х            |              | х         |
| Image: series of the series |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image: series of the series |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image: series of the series               | Mississippi  | х            |             |               |            |             |        | х                  |            | х              |           |             |               |          |              |              |           |
| Image: series of the series               |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image: series of the series               |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Nevadaxx <td>Missouri</td> <td>х</td> <td></td> <td></td> <td>х</td> <td></td> <td></td> <td>x</td> <td></td> <td>х</td> <td>х</td> <td>х</td> <td></td> <td></td> <td></td> <td>х</td> <td></td>   | Missouri     | х            |             |               | х          |             |        | x                  |            | х              | х         | х           |               |          |              | х            |           |
| Nevadaxx <td></td> <td></td> <td></td> <td> </td> <td></td> <td></td> <td></td> <td></td> <td>   </td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Nevadaxx <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td><b> </b> </td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>   |              |              |             |               |            |             |        |                    | <b> </b>   |                |           |             |               |          |              |              |           |
| New HampshireXXX <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td><b> </b> </td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>  |              |              |             |               |            |             |        |                    | <b> </b>   |                |           |             |               |          |              |              |           |
| HampshireImage: Second Sec         | INEVAda      |              | ~           |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image: Series of the series               |              |              | х           |               | x          | x           | x      | ×                  | ×          | x              | х         | ×           | x             |          | х            |              | х         |
| Image: Second se<br>New Mexico Second   | Hampshire    |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image: Second se<br>New Mexico Second   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image: Second se<br>New Mexico Second   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
| Image: Second se<br>New Mexicond Second seco   | Now Jaracii  | ×            |             |               |            |             |        |                    | v          |                |           |             |               |          | X            |              |           |
|   | New Jersey   | x            |             |               |            |             |        |                    | ×          |                |           |             |               |          | х            |              |           |
|   | New Mexis    |              |             |               |            |             |        |                    | <b> </b>   |                |           |             |               |          | ×            |              | ×         |
| Image: North Dakota   Image: North Dak  | New Mexico   | X            |             |               |            |             |        | x                  |            |                |           |             |               |          | X            |              | X         |
| North Dakota IX I I I I I I I I I I I I I I I I I I   |              |              |             |               |            |             |        |                    | ļ          |                |           |             |               |          |              |              |           |
|   | North Dakota | х            |             |               |            |             |        | x                  | ×          |                | х         |             | х             |          | х            |              | х         |
|   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
|   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
|   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |
|   |              |              |             |               |            |             |        |                    |            |                |           |             |               |          |              |              |           |

| State         | Fee-for-Serv<br>Purchasing<br>Programs for | or Affinity | Consulting or<br>Lobbying | Contract<br>Management | Credit/Debt<br>Collections | Credit<br>Union | Data Collection or<br>Reports | Education/<br>Training | Financial Mgmt<br>Services | Group<br>Insurance | Group<br>Purchasing | Information<br>Technology or<br>Services | Legal<br>Services | Personnel or<br>Workforce<br>Recruitment | Transparency<br>Websites | Utilities |
|---------------|--|-------------|---------------------------|------------------------|----------------------------|-----------------|-------------------------------|------------------------|----------------------------|--------------------|---------------------|--|-------------------|--|--------------------------|-----------|
|               | Yes  | No          | х                         |                        |                            |                 | х                             | х                      |                            | х                  |                     |  | х                 | х  |                          |           |
| Ohio          | X  |             |                           |                        |                            |                 |                               |                        |                            |                    |                     |  |                   |  |                          |           |
| Oklahoma      | х  |             |                           |                        |                            |                 | х                             | х                      |                            |                    | х                   | х  |                   | х  | х                        |           |
| Oregon        | х  |             |                           |                        |                            |                 | х                             |                        |                            |                    |                     |  |                   |  |                          |           |
| Pennsylvania  | х  |             |                           |                        |                            |                 |                               |                        |                            | х                  | х                   |  |                   |  |                          | х         |
| Rhode Island  | x  |             |                           |                        |                            |                 | x                             |                        |                            |                    |                     |  |                   |  |                          |           |
| South         | x  |             |                           | x                      |                            |                 |                               |                        | x                          | X                  |                     |  |                   | x  |                          | x         |
| South Dakota  | х  |             |                           |                        |                            |                 | х                             |                        | х                          | х                  | х                   | х  |                   | х  | х                        |           |
| Tennessee     | x  |             |                           | x                      | x                          |                 | x                             |                        | x                          | x                  | x                   | x  |                   | x  | x                        |           |
| Texas         | х  |             | х                         | х                      |                            |                 | х                             |                        | х                          | х                  | х                   | х  |                   | х  |                          | х         |
| Vermont       |  | x           |                           |                        |                            |                 |                               |                        |                            |                    |                     |  |                   |  |                          |           |
| Virginia      |  |             |                           |                        |                            |                 |                               |                        |                            |                    |                     |  |                   |  |                          |           |
| West Virginia | x  |             |                           | X                      |                            |                 |                               |                        | X                          | X                  | X                   |  |                   | X  |                          |           |
| Washington    |  | х           |                           |                        |                            |                 |                               |                        |                            |                    |                     |  |                   |  |                          |           |
| Wisconsin     |  | x           |                           |                        |                            |                 |                               |                        |                            |                    |                     |  |                   |  |                          |           |
| Wyoming       |  |             |                           |                        |                            |                 |                               |                        |                            |                    |                     |  |                   |  |                          |           |

| Other  | Shared Services or Group Purchasing<br>Programs with Other Organizations  |  |   |   |  |  |  |  |
|--|---|--|---|---|--|--|--|--|
|  | Yes, Pacific Health Association (CA, OR and WA)   |  |   |   |  |  |  |  |
| Information Services/Research  | CHA Shared Services is our for profit end<br>of the association for wide variety of<br>services, such as interpretation services,<br>physician recruiting, staffing solutions,<br>background screening,   |  |   |   |  |  |  |  |
|  |   |  |   |   |  |  |  |  |
|  | We endorse Amerinet in partnership with<br>four other state s   |  |   |   |  |  |  |  |
| comp and medical malpractice   | Yes   |  |   |   |  |  |  |  |
| MedImpact/SUNrx 340B service MedAssets<br>group purchasing   | Yes   |  |   |   |  |  |  |  |
|  | Yes, Group purchasing partnership with Premier and Greater New York .   |  |   |   |  |  |  |  |
|  | No  |  |   |   |  |  |  |  |
|  | Yes   |  |   |   |  |  |  |  |
| careLearning   | No  |  |   |   |  |  |  |  |
| Physician recruitment services; waste management   | Sharecor, www.sharecor.com, is a joint<br>venture and equally-owned subsidiary of<br>LHA and the Metropolitan Hospita Council<br>of New Orleans. Most fee-for-service<br>services are offered through this<br>subsidiary.   |  |   |   |  |  |  |  |
|  | No  |  |   |   |  |  |  |  |
|  |   |  |   |   |  |  |  |  |
|  | No  |  |   |   |  |  |  |  |
|  | Yes   |  |   |   |  |  |  |  |
| Medical waste management; Market planning;<br>Contingency staffing management; Community<br>markething program   |   |  |   |   |  |  |  |  |
| Employee Background Check Program; Quality Works   | Group purchasing Organization contract<br>includes four other state associations who<br>make up Support Health  |  |   |   |  |  |  |  |
| x  | The Missouri and Kansas s provide group<br>purchasing through Associated<br>Purchasing Services Corporation   |  |   |   |  |  |  |  |
|  | Yes   |  |   |   |  |  |  |  |
|  |   |  |   |   |  |  |  |  |
| Unemployment compensation claims<br>management services; background screening<br>workplace violence prevention counseling;<br>COBRA Administration; Secure eMessaging;<br>Retirement Plan Services; Licensing Verification | No  |  |   |   |  |  |  |  |
|  | Employee Benefit Rx Program; RAC Audit<br>Tracking Software   |  |   |   |  |  |  |  |
| Unemployment services; staffing services;<br>workers comp services   | No  |  |   |   |  |  |  |  |
| Temporary Staffing; Unemployment   | In process of doing transparency with MN ;<br>Conduct annual salary survey with<br>Colorado ; Many seminars that are shared<br>services with Texas, Georgia, Arizona  |  |   |   |  |  |  |  |
|  | Information Services/Research       Information Services/Research       Risk management/claims service for workers'       comp and medical malpractice       Medimpact/SUNrx 340B service MedAssets       group purchasing       careLearning       Physician recruitment services; waste       management       careLearning       Physician recruitment services; waste       management       Medical waste management; Market planning;       Contingency staffing management; Community markething program       Employee Background Check Program; Quality Works       x       Unemployment compensation claims management services; background screening workplace violence prevention counseling; COBRA Administration; Secure eMessaging; Retirement Plan Services; Licensing Verification       Unemployment services; staffing services; workers comp services       Temporary Staffing; Unemployment compensation; Electronic | Other       Programs with Other Organizations         Yes, Pacific Health Association (CA, OR<br>and WA)       Information Services/Research       CHA Shared Services is our for profit end<br>of the association for wide variety of<br>services, such as interpretation services,<br>physician recruiting, staffing solutions,<br>background screening,         Risk management/claims service for workers'<br>comp and medical malpractice       We endorse Amerinet in partnership with<br>four other state s         We endorse Amerinet in partnership with<br>four other state s       Yes         group purchasing partnership<br>with Premier and Greater New York .       No         CareLearning       No         Physician recruitment services; waste<br>management       Sharecor, www.sharecor.com, is a joint<br>venture and equallyowned subsidiary of<br>LHA and the Methopolitan Hospita Council<br>of New Orleans. Most fee-for-service<br>services are offered through this<br>subsidiary.         Medical waste management; Market planning;<br>Contingency staffing management; Community<br>marketing program       Group purchasing Organization contract<br>includes four other state associations who<br>make up Support Health         x       The Missouri and Kanasa s provide group<br>purchasing Program; Quality<br>Works       No         Medical waste management; Community<br>marketing program       Rooup purchasing Organization contract<br>includes four other state association who<br>make up Support Health         x       The Missouri and Kanasa s provide group<br>purchasing Services; Corporation         Yes       No | Unter       Programs with Other Organizations         Yes, Pacific Health Association (CA, OR<br>and WA)       Information Services/Research       CHA Shared Services is our for profit end<br>of the association for wide variety of<br>services, such as interpretation services,<br>physician recruiting, staffing solutions,<br>background screening.         Risk management/claims service for workers'<br>comp and medical malpractice       We endorse Amerinet in partnership with<br>four other state s         Risk management/claims service for workers'<br>comp and medical malpractice       Yes         Medimpact/SUNx 340B service MedAssets<br>group purchasing       Yes         Physician recruiting the service wedAssets       Yes         Physician recruitment services; waste       Sharecor, www.sharecor.com, is a joint<br>venture and equally-owned subsidiary of<br>LHA and the Metropolitan Hospita Council<br>of New Orleans, Most fee-for-service<br>services are offered through this<br>subsidiary.         Medical waste management; Market planning;<br>Contingency staffing management; Community<br>markething program       No         Kesting program       No         Kaster of the state association swhe<br>make up Support Health       No         X       The Missouri and Kanass s provide group<br>purchasing Organization contract<br>includes four other state association whe<br>make up Support Health         X       The Missouri and Kanass s provide group<br>purchasing Services Corporation         Yes       No         Imployment compensation claims<br>management se | Utter       Programs with Other Organizations         Yes, Pacific Health Association (CA, OR<br>and WA)       Information Services/Research         Information Services/Research       CHA Shared Services is our for profit end<br>of the association for wide variety of<br>services, such as interpretation services,<br>physician recruiting, staffing solutions,<br>background screening.         Risk management/claims service for workers'       Yes         comp and medical malpractice       Yes         Medinpacr/SUNrx 340B service Med/Assets<br>group purchasing       Yes         group purchasing partnership<br>with Premier and Greater New York .       No         No       No         Physician recruitment services; waste<br>management       Sharecor, www.sharecor.com, is a joint<br>venture and equally-owned subsidiary of<br>LHA and the Metropolith Hospita Council<br>of New Orleans. Most fee-for-service<br>services are offered through this<br>subsidiary.         Medical waste management; Market planning;<br>Contingency staffing management; Community<br>markething program       Group purchasing Organization contract<br>includes four other state associations who<br>make up Support Health         X       The Missouri and Kansas s provide group<br>purchasing through Associated<br>Purchasing Services Corporation       Pione         X       The Missouri and Kansas s provide group<br>purchasing Services Corporation       No         K       The Missouri and Kansas s provide group<br>purchasing Services Corporation       No         K | Other       Programs with Other Organizations         Programs with Other Organizations       Programs with Other Organizations         Information Services/Research       CHA Shared Services is our for profit end<br>of the association for wide variety of<br>services, such as interpretation services,<br>physician recruiting, staffing solutions,<br>background screening,         Risk management/claims service for workers'<br>comp and medical malpractice       We endorse Amerinet in partnership with<br>four other state s         Risk management/claims service for workers'<br>comp and medical malpractice       Yes         MedImpact/SUNT 340B service MedAssets<br>group purchasing       Yes         group purchasing       Yes         CateLearning       No         Physician recruitment services; waste<br>management       Sharecor, www.sharecor.com, is a joint<br>wenture and equally-owned subsidiary of<br>LHA and the Metropolian Hospita Council<br>of New Ohense. Most fend-orservice<br>services are offered through this<br>subsidiary.         No       No         Medical waste management; Market planning;<br>Contingency staffing management; Market planning;<br>Contingency staffing management; Market planning;<br>Contingency staffing management; Market planning;<br>Contingency staffing management; Community<br>markething program       Group purchasing Organization contract<br>includes four other state associations who<br>make up Support Health         x       The Missociated<br>Purchasing Services Corporation       Mo         Unemployment services; background screening,<br>Works       No< |  |  |  |

| State            | Other | Shared Services or Group Purchasing<br>Programs with Other Organizations   |              |              |              |       |
|------------------|-------|--|--------------|--------------|--------------|-------|
|                  |       |  |              |              |              |       |
| Ohio             |       |  |              |              |              |       |
| Oklahoma         |       | Yes  |              |              |              |       |
| Oregon           |       | No   |              |              |              |       |
| Pennsylvania     |       | No   |              |              |              |       |
| Rhode Island     |       | No   |              |              |              |       |
| South Carolina   |       |  |              |              |              |       |
| South Dakota     |       | Travel staff management with 4 other state   | associations | ; Pharmacy b | enefit manag | ement |
| Tennessee        |       | THA Runs the Oklahoma Preferred<br>Savings Network. Also partner with other<br>s on other contracts. Shared services<br>provied through HealthSHARE, wholly<br>owned subsidiary. Revenue shared with<br>Greater San Antonio Hospital Council |              |              |              |       |
| Texas            |       | Provists SCHA for staffing   |              |              |              |       |
| Vermont          |       | Yes  |              |              |              |       |
| Virginia         |       |  |              |              |              |       |
| West Virginia    |       | No   |              |              |              |       |
| Washington State |       | CareLearning   |              |              |              |       |
| Wisconsin        |       |  |              |              |              |       |
| Wyoming          |       |  |              |              |              |       |